



PLAYER INFORMATION PACK

2018-2019 SEASON

INSIDE RUNNING RECRUITMENT OVERVIEW

Inside Running Recruitment is a rugby agency specialising in the global placement and transfer of talented rugby Players and coaches. We recruit for over 1200 clubs in 24 countries around the world, and this number is constantly growing.

Rugby is a global game and our goal is to provide Players with the opportunity to play at both amateur and professional levels.

We make this goal a reality by having agents and associates located in all major rugby nations. This allows us to find clubs the ideal Player for them, by providing the Player with the right contract in the right location.

WHAT DO WE DO?

- We recruit Players for clubs/unions — depending on their requirements and style of play, their strengths and weaknesses and their aspirations and objectives for seeking a contract. This ensures that both parties get the most out of the arrangement.
- We deal with over 1200 clubs in 24 countries around the world. This ensures that we are able to secure playing opportunities for Players at all levels.
- We assist the Player with all aspects of commencing a new contract. This includes (where applicable) the preparation of a comprehensive rugby CV, drafting of a simple contract between club and Player, visa applications, airfares, IRB clearance and after arrival follow up.
- After signing your contract, our Recruitment Administrator will send out our Player Action Plan. This outlines all the necessary steps to be completed before departure. We are in weekly contact with you to ensure the process is as simple as possible. If you have any questions at all throughout the process, please contact:

Joanna Shuker
Recruitment Administrator
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WHAT MAKES US DIFFERENT FROM OTHER AGENTS?

- We have full-time agents operating in key markets all over the world. This provides a high level of security for our Players and ensures the arrangement runs as smoothly as possible.
- We focus on “the right fit”. We understand the comparable level of rugby around the world. We understand the ability of our clients and we take into consideration their objectives for seeking a contract.
- We are the market leader in terms of quality of service and number of placements made per year.
- Unlike many of our competitors, we do not charge our Players to register with our service. All initial consultation and marketing for a Player is free of charge. Fees are not payable until after we have delivered a suitable offer.

WHAT'S IN IT FOR YOU?

There are numerous reasons why an overseas contract would appeal to Players:

- Game and (or) skill development.
- The opportunity to experience different coaching techniques and styles.
- The possibility of a Player/Coach role that may not be available at your current club.
- The chance to get ahead on pre-season training during the off-season in your home Country.
- The possibility of match fees.
- The possibility of selection for Rep or Development teams that you may not have in your home Country.

There are three primary reasons/objectives for seeking a contract with another club:

- **Player Development Experience**

You want to play aboard to develop specific aspects of your game in a different environment. You believe that switching clubs will improve your development prospects.

- **Opportunity**

You're not currently being offered the right chances or opportunities. You believe you've got what it takes to further your rugby career so want to look at alternative clubs.

- **Life Experience**

You are interested in travel and want to use a rugby contract as a springboard to experience other locations and cultures.

OUR TARGET MARKET

Inside Running Recruitment is a high quality, professional agency. Our Players represent our brand and shape our professional reputation. As such, we have formulated the following guidelines for our Players to meet before we represent them and locate a suitable playing opportunity:

- Players who exhibit sound training ethics, base fitness and key skills in relation to their position.
- Players who are honest, reliable and display high levels of personal discipline both on and off the field.
- Players who are able to add value to overseas clubs in terms of playing level, enthusiasm and leadership.
- Players who are able to meet the criteria for overseas visas.
- Players who are mature enough to adapt to new environments overseas.

WHAT DO WE CHARGE?

Unlike many of our competitors we do not charge Players to register with our service. All initial consultation and registration is free of charge.

When an offer is accepted and terms are agreed, we do require Players to pay an Administration Fee. Please see table below.

This fee is due and payable three weeks after a contract has been signed, unless stated otherwise.

COUNTRY*	FEE	COUNTRY*	FEE
Australia to all other locations	AUD 550	UK to UK club	GBP 150
NZ to all other locations	NZD 550	UK to Continental Europe	GBP 200
New Zealand to AUS or NZ	NZD 275	UK to NZ/AUS club	GBP 200
Australia to AUS or NZ	AUD 275	Europe	EUR 270



WHERE TO FROM HERE?

Once you have made the choice to be represented and marketed to clubs by Inside Running Recruitment, the process is simple:

- Register Online (you may have done this already) at www.insiderunning.com, following the registration button off the homepage. Your details are added into our database automatically, which is shared between our Agents and (or) associates around the world. This information then forms the basis of your Rugby CV.
- We then match you against the requirements of our client clubs.
- We receive a conditional offer from the club, which forms the basis of contract negotiations.
- Terms of the contract are agreed and accordingly, you pay our related fees.
- Our Recruitment Administrator will take you through all the necessary steps needed before departure. Assisting you (where applicable) with airfares, visas, IRB clearance & any other general enquires you may have. We will keep in contact with you on a weekly basis to ensure all your preparations are going smoothly.

TERMS

- All fees payable to Inside Running Recruitment will be paid within 10 days of receipt of an invoice from Inside Running Recruitment.
- In the event of a Player failing to pay fees under their agreement with Inside Running Recruitment, the Player acknowledges that Inside Running Recruitment may engage a third party to recover fees. The Player agrees that they are liable for any costs incurred by Inside Running Recruitment or any third party engaged by Inside Running Recruitment in recovering overdue fees.
- In the event of a Player's breach of contract with a Club arranged by Inside Running Recruitment, Inside Running Recruitment can be engaged by the club to recover any monies as outlined in the Players agreement with the club. The Player acknowledges that Inside Running Recruitment may engage a third party to recover such monies and the Player accepts liability for any costs incurred by Inside Running Recruitment or any third party engaged by Inside Running Recruitment in recovering such monies.

CONTACT INFORMATION

If you have any questions regarding Inside Running or simply want to chat about how we can help you, please make contact with our representative based nearest to your current location.

Best of luck with your rugby playing aspirations.

THE INSIDE RUNNING TEAM

Mark Wilson, *Managing Director*

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